



News Release

Vertical Technology Group and NEC grows Northern Territory ICT capabilities with local partnership

Vertical Technology Group Pty Ltd partners with NEC Australia to deliver expanded capabilities for Territory ICT

Darwin– 26 February 2014 – Vertical Technology Group (VTG), a provider of turnkey and niche ICT solutions to organisations across the Territory today announced a new partnership with NEC Australia, a leading technology solutions and services provider. Under this partnership, NEC and VTG have agreed to jointly respond to business opportunities in the NT. The agreement, sealed in Darwin on Monday 24 February, will run until October 2017.

VTG works with companies to optimise technology and provide specialist technology services to deliver cost savings and increase service capabilities. VTG operates across the Northern Territory with its own fleet of aircraft supporting delivery of its services. This extends VTG's reach from the urban environment to the most remote of Territory communities.

The partnership with NEC will see two of the Northern Territory's most capable ICT providers collaborate to service a wider scope of government and commercial requirements, with combined capabilities that will enable the strongest ICT offerings in the Territory.

The partnership also reflects NEC Australia's commitment to working with local businesses to support the development of capabilities and capacities within the local ICT industry.

Mark Sweet, Managing Director at VTG said, "We're excited to be partnering with NEC Australia. This collaboration presents an extremely strong set of capabilities that Northern Territory Customers can rely on to deliver services across the region."

Trevor Oliver, NT Regional Manager at NEC Australia said, "NEC Australia has earned a reputation for taking a highly collaborative approach to ICT service delivery, and by investing

in local partnerships it also continues to employ local talent and expertise to deliver quality technology support that enhances community services in the Northern Territory.

“VTG has a proven ability in providing services to remote and regional areas with its fleet of aircraft travelling right across the territory from Darwin, Alice Springs and Nhulunbuy. In partnering with VTG, NEC and our clients can take advantage of VTG’s current capability, whilst meeting our commitment to support the local ICT industry and grow VTG’s capability.

Vertical Technology Group is dynamic fast growing organisation dedicated to growing ICT capabilities and industry in the Northern Territory. It currently provides services in number of large government and corporate contracts throughout the NT.

Ends

About VTG

The Vertical Technology Group (VTG) provides turnkey and niche ICT solutions to Government and commercial organisations. The brainchild of well-known local business identities Denis Mackenzie, Mick Hannon and Mark Sweet the organisation is founded on more than two decades of successful ICT experience.

In response to market demand VTG was established with an initial focus on providing specialist services for Northern Territory Government clients. Focusing on measurable increases in productivity, our professional team can demonstrate how to optimise technology and specialist technology services to deliver cost savings and/or an increase in service capability.

VTG has proven ability to provide services in remote and regional areas with a fleet of aircraft travelling right across the territory from Darwin, Alice Springs and Nhulunbuy. We understand the Territory and the complexities of wet and dry seasons and challenging terrain. We have established suppliers and robust processes to effectively manage the logistics of servicing remote areas. <http://vtg.com.au/about-us/>

About NEC Australia

NEC Australia is a leading technology company, delivering a complete portfolio of ICT solutions and services to large enterprise, small business and government organisations. We deliver innovative solutions to help customers gain greater business value from their technology investments.

NEC Australia specialises in information and communications technology solutions and services in multi-vendor environments. Solutions and services include: IT applications and solutions development, unified communications, complex communications solutions, network solutions, display solutions, biometrics, research and development services, systems integration and professional, technical and managed services. For more information, visit NEC Australia at www.nec.com.au

About NEC Corporation

NEC Corporation is a leader in the integration of IT and network technologies that benefit businesses and people around the world. By providing a combination of products and solutions that cross-utilise the company’s experience and global resources, NEC’s advanced technologies meet the complex and ever-changing needs of its customers. NEC brings more than 100 years of expertise in technological innovation to empower people, businesses and society. For more information, visit NEC at www.nec.com

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